



ecomp
electronic components
purchasing group

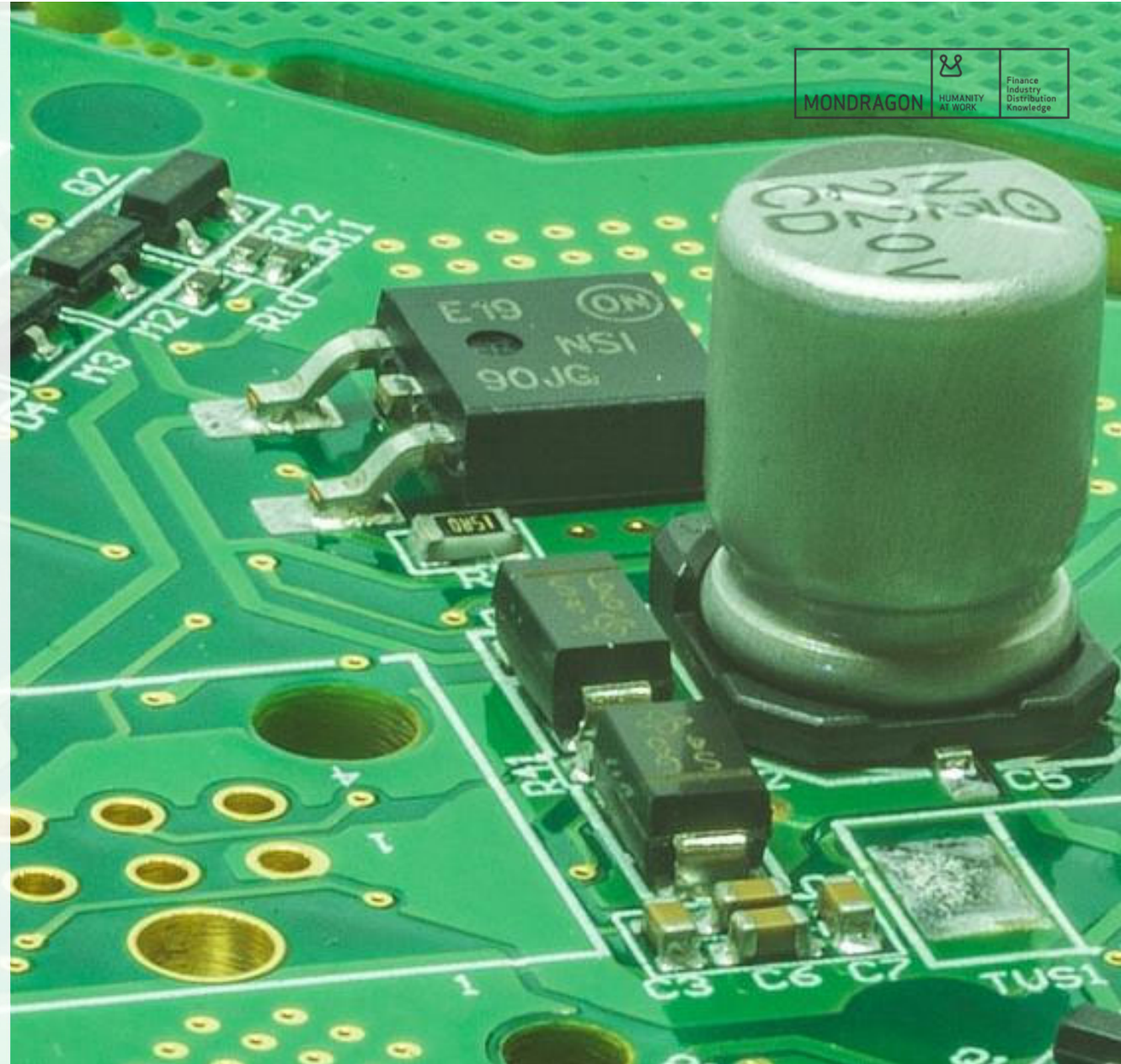




WHO WE ARE

We are an **ELECTRONIC COMPONENTS PURCHASING GROUP**, an initiative to articulate the cooperation on purchases of **Mondragon Corporation**.

Mondragon Components is a Division of the Industry Area of the **Mondragon Group** is a corporation based in the Basque region of Spain that employs more than 90,000 people in 270 companies.





MONDRAGON COMPONENTS

A Division of the Industry Area of the MONDRAGON GROUP, whose aim is to provide innovative solutions to the domestic appliance sector, the automotive sector and the home comfort sector.

SALES 647MILL. €



REFERENCE PROVIDER
of top brands

PRODUCTION PLANTS

31 | 8 SPAIN
2 ITALY
21 WORLDWIDE

MONDRAGON



HUMANITY
AT WORK

Finance
Industry
Distribution
Knowledge





COMPONENTS AND SYSTEMS

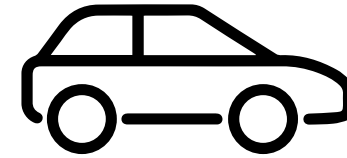
FOR GAS, ELECTRIC & INDUCTION HOBS,
GAS & ELECTRIC OVENS AND BARBECUES





COMPONENTS AND SYSTEMS FOR AUTOMOTIVE

Great experience in this demanding industry, supported by the ISO-TS 16949 and the approval of major car manufacturers and Tier-1. We manufacture electronic circuits for power windows, consoles, switches, control knobs, ambient lighting and ceiling for a wide range of vehicles.



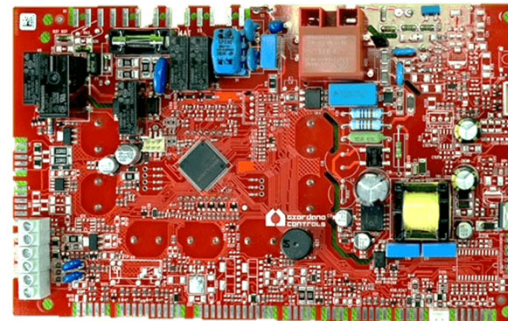
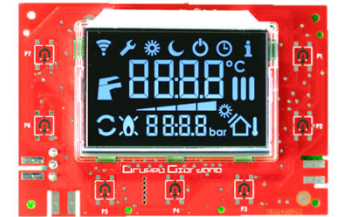


HVAC ELECTRONIC CONTROLS

RESIDENTIAL ENERGY MANAGEMENT, HEATING AND COOLING



Production of innovative electronic systems designed to save energy, using advanced and smart technologies.

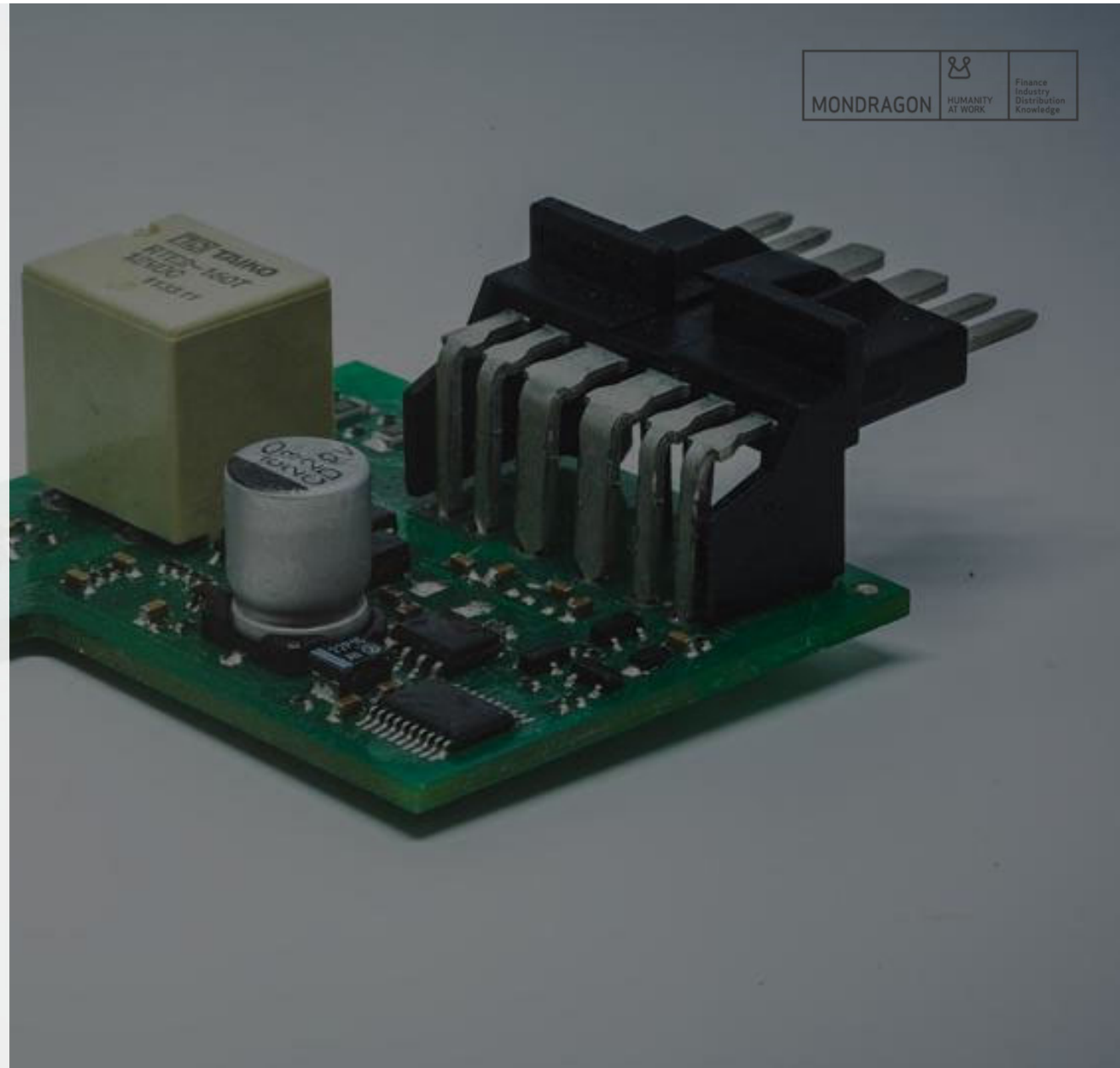




DIMENSION

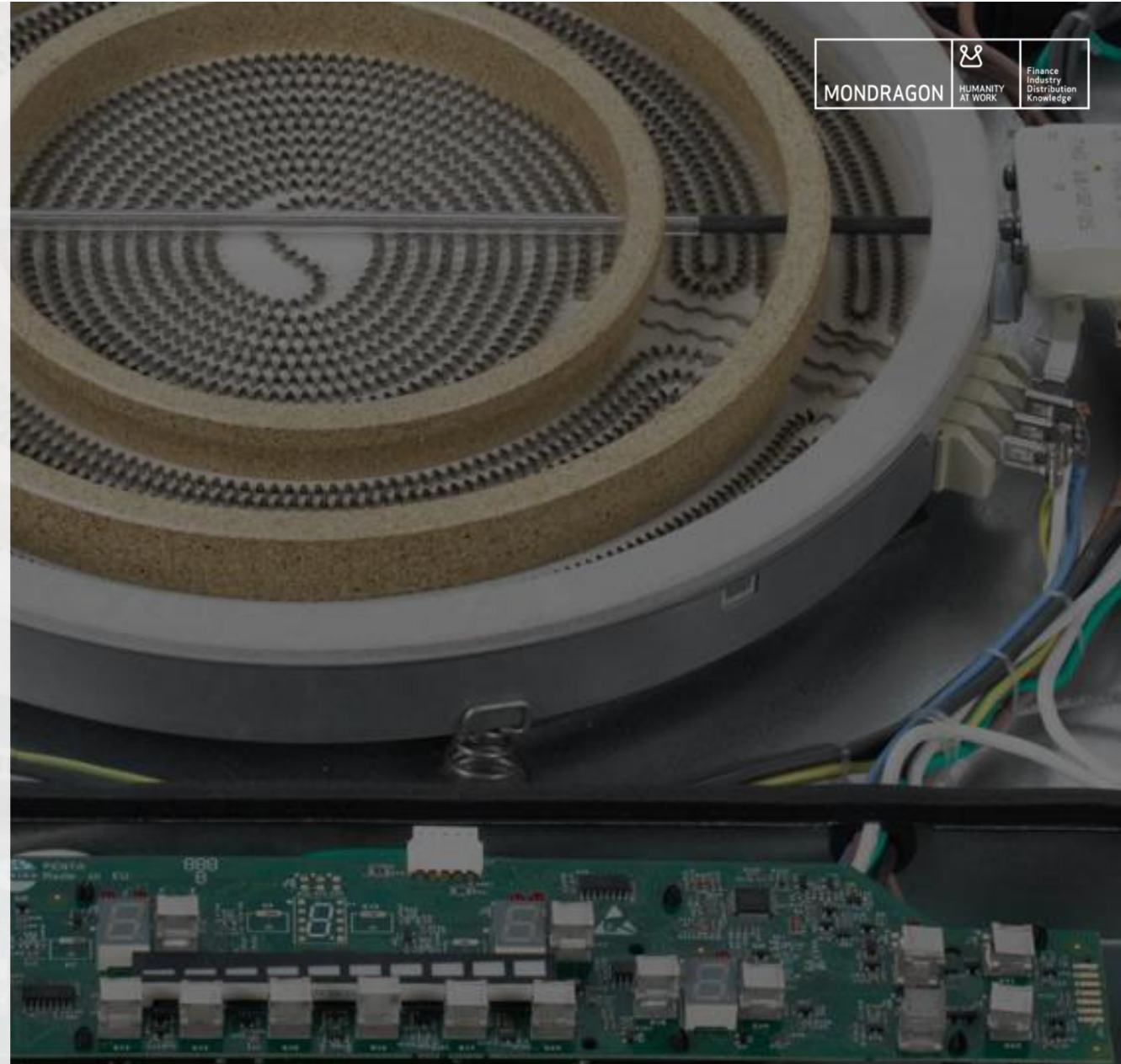
20 M€/year
Estimated
purchasing
volume for **2022**

50 M€
Estimated
purchasing
volume for **2025**



OUR TARGET

- **Optimize the purchasing conditions** consolidating volumes.
- Coordinate engineering efforts by means of **standardized components' libraries**.
- Look for **reliable and competitive** electronic partners.
- Deal with **global suppliers** with worldwide presence, supporting our production plants in Europe, America and Asia.
- Offer **strategical partnership** to the vendors willing to be part of this project.



OUR STRENGTHS



Financially healthy
companies



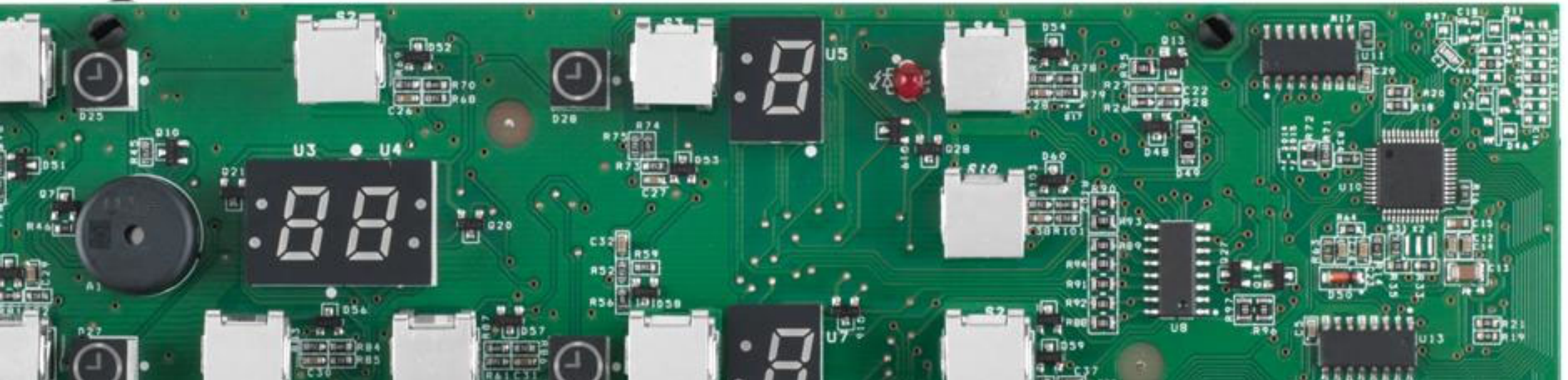
R&D
Supported by **Mondragon Corporation** technological centers



Decision center in Europe



Honesty and professionalism



COORDINATION PROCESS AND NEXT STEPS

- Share information about vendors, products and Purchasing volume managed by our partners.
- Identify (cost opportunities) product families able to be managed in a coordinated mode.
- Choose the proper global partners ready to support our projects worldwide: Europe, Asia and America.
- Set up the basis to run some negotiations for 2022 Budget. Short term



ROLE OF E-COMP AND THE MEMBERS' PURCHASING DEPARTMENTS

- **E-COMP will work on:**
 - General Strategy and purchasing policies.
 - RFQ for different component groups.
 - Advanced purchasing, search, audits, homologation of potential suppliers.
 - Definition of purchasing procedures and continuous improvement of them.
 - Design a common data base to have updated information of each component: status, validated suppliers, prices, homologation...
 - Improvement of purchasing-logistics processes.
- **Purchasing Managers of member companies will play a key role in E-COMP:**
 - Sharing with E-COMP their own experiences, needs and worries about the Purchasing activity.
 - Being part of negotiation strategies .
 - Taking under their responsibility the negotiation and management of the product families out of the global discussion made by E-COMP.
 - Coordinating their companies' supply chain and sourcing activities.



ESTIMATED PURCHASING VOLUME

50 M€



+

Other Mondragon cooperatives

2020

2022

2025

